Excellence in International Scientific Communication: Networking Skills - “Face-to-Face” and Online

An interactive onsite and Zoom-based workshop programme to develop and enhance skills in networking for long-term career success (format optimised to be Covid-19 restrictions compliant).

Why Participate?
Academic study and research offers many opportunities to professionally network - which are too often missed or under-utilised.
This workshop and follow-up sessions will develop the required skills and habits to help build professional, collaborative connections and contribute to personal career success.
The programme is formatted to comply with current Covid-19 restrictions with an initial group workshop (maximum 8 participants) observing social distancing followed by smaller group sessions (maximum 4 participants) via Zoom and completing with individual, customised sessions (Zoom), arranged flexibly to suit each participant.

Core Skills Covered:
- Proactive “person-to-person” networking with peers at a conference and online.
- Developing a clear and effective compelling narrative.
- Adapting to various behaviour types and international/cultural demographics.
- Managing body language & dealing with nerves and anxiety.
- Assertive and respectful communication techniques.
- Optimising non-verbal communication habits.
- Enhancing fluency of scientific English (for non-native speakers).
- Developing practical & technical skills for web-based communications.
- Developing an engaging and credible online professional presence.

The Facilitator & Coach:
Dr. Paul Charlton
- Research background – Ph.D. (Biochemistry / Molecular Biology).
- Extensive international corporate, academic & institutional experience.
- Expert in international communication, productivity and career development skills.
- 21 years of global success in training & coaching.
- Focuses on scientific, medical, IT and engineering (STEM) professions.
- Native English speaker with multi-lingual & multi-cultural competency.

The Location:
TUM ForTe – Forschungsförderung & Technologietransfer
Office for Research and Innovation
Technische Universität München
Arcisstraße 21, 80333 München

Programme Schedule:
- Module 1: July 21st, half-day workshop (TUM onsite, “in-room” observing Covid-19 hygiene regulations & max. 8 participants).
- Module 2: July 22nd, half-day workshop (web-based). Small groups of 4 participants via Zoom.
- Module 3: Individual 1-hour certification session via Zoom.
- Ongoing web-based skill building support for all programme alumni.

Enquiries:
paul@paulcharltoncoaching.com
de.linkedin.com/in/drpaulcharlton